



May 7, 2010

So have they gotten around to auditing you yet?

They will and then YOU will call me begging, "They asked for my HIPAA documentation as part of a post payment audit. What do I do?"

Well, it is not an easy fix then.

Buy my manual now, get it implemented, get your documentation in order and then HIPAA will not be something you have to worry about during a post payment audit. There is enough stress during those times. Do not want to add HIPAA documentation to it, too?

I have had 4 docs call and tell me in the last 6 months that they have been asked for their HIPAA documentation during a files audit and none were Medicare audits but it is coming. The percentage is still low but this is only the beginning and those 4 docs were pretty stressed even though they had my manuals and their HIPAA documentation is in pretty good order.

You can put your head in the sand and just wait and see, or you can easily and quickly get compliant and stay that way. It is the law and the fines are extensive. You decide. But if I have to come and straighten things out later....that is going to cost you too because I have warned you.

HIPAA is not exciting until you are faced with it! Neither are taxes unless you get audited. But you have to do that too. It is the LAW.

For the next 10 days ONLY, I will give you BOTH the HIPAA Privacy Manual and the HIPAA Security Manual for \$309.00. Regularly \$374.00. A \$75.00 savings Available only through this email at the link below.

[\(click here for special offer\)](#)

I will start the HIPAA Security FAQ's next "TIPS" so stay tuned.....



**Edie Hofmann
ICCOM**

www.ICCOM.org

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313.330.0199
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**Please visit my website that further explains the HIPAA Privacy and
HIPAA Security rules.**

http://www.iccom.org/index_files/ICCOMProducts.html

email me with any questions you may have: [\(click here to email me\)](#)

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